



Design Steps:

Step 1. Design Consultation. Cost: \$0.00

This initial consultation serves as an opportunity for you to discuss your design goals, preferences, and requirements with our team. It allows us to understand your vision and determine the scope of the project.

Step 2. Design Services. Cost: Varies-starting at \$250.00

Based on the information gathered during the consultation, our team will proceed with detailed planning and design work. This includes creating floor plans, selecting materials, choosing finishings, and developing a comprehensive design concept that aligns with your vision.

Step 3. Confirmations.

Once the design plans and material selections are finalized, we will review them with you for confirmation. This step ensures that all aspects of the project, including layout, materials, and aesthetic choices, meet your expectations and preferences.

Step 4. Deposit.

At this stage, we will request a deposit payment equal to 75% of the total project cost. The deposit serves as a commitment to move forward with the project and covers the procurement of materials, furniture, and other design elements.

Step 5. Order Placement.

With the deposit secured, we will proceed to place orders for the chosen finishings, materials, and other design elements. This step involves coordinating with suppliers, manufacturers, and vendors to ensure timely delivery and availability of the selected items.

Step 6. Delivery Scheduling and Final Payment.

Once the orders have been placed, we will work with you to schedule the delivery and installation of the purchased items. At this point, the remaining 25% of the project cost will be due as the final payment.

It is important to note that these steps may vary depending on the specific design project.



### Design Consultation

During the initial design consultation, we offer the following services to provide you with a solid foundation for your project:

**In-Office Meeting or Phone Call:** We will schedule a convenient time for you to either meet with our design team at our office or have a phone call. This allows us to have a detailed discussion about your design goals, preferences, and any specific requirements you have for your space.

**Basic First Draft Renders:** Using the information gathered during our meeting or call, our design team will create basic first draft renders. These visual representations will give you a preliminary idea of how your space could look, capturing the overall concept and style discussed during the consultation.

**Budgetary Estimate:** Based on the initial design concept and your requirements, we will provide you with a budgetary estimate. This estimate outlines the anticipated costs associated with the design and implementation of the project. It gives you an initial understanding of the budgetary considerations for your project.

Please note that the initial design consultation does not include any site visits. The consultation primarily focuses on gathering information and discussing design concepts to ensure a clear direction for your project.

Following the initial design consultation, we can further discuss your project requirements, refine the design concept, and provide more detailed services such as site visits, comprehensive design plans, and material selection as part of our paid design services.

We are committed to working closely with you to bring your vision to life and create a space that reflects your style and functional needs.



### Preparing for your Design Consultation

Being prepared for your initial design consultation not only maximizes the value of our time together but can also save you money in the long run. Here's how:

**Free Consultation Time:** The initial consultation is typically offered as a complimentary service. By coming prepared with drawings, photos, measurements, and ideas, you ensure that we can dive right into the design discussion during this free session. This means you can make the most of the allotted time without having to spend additional paid hours on gathering and sharing basic information.

**Efficient Use of Paid Time:** When you arrive prepared with all the necessary details and ideas, it minimizes the need for us to spend additional paid time gathering information or clarifying design requirements. This allows us to focus directly on the creative aspects of the project, resulting in a more efficient use of our paid design services.

**Streamlined Design Process:** The more information and ideas you provide during the initial consultation, the smoother the design process becomes. By capturing your vision accurately from the beginning, we can develop a design concept that aligns with your expectations more efficiently. This minimizes the need for design revisions or extensive changes later on, saving both time and potential costs.

**Budget Optimization:** Being prepared with a clear understanding of your budgetary constraints during the initial consultation allows us to tailor our design recommendations accordingly. By discussing your budget upfront, we can focus on finding cost-effective options, materials, and design solutions that meet your financial goals. This helps prevent costly design decisions that may exceed your desired budget.

By being prepared for your initial consultation, you take full advantage of the free consultation time and ensure that our paid design services are utilized most effectively. Together, we can streamline the design process, optimize your budget, and create a space that fulfills your vision—all while minimizing unnecessary costs and maximizing the value you receive.

So, gather your drawings, photos, measurements, and ideas before the consultation, and let's embark on a design journey that saves you both time and money. We're excited to work with you and create a space you'll love.



### Design Services

This refers to the professional interior design services provided by our team beyond the initial consultation. These services are designed to bring your vision to life and ensure a cohesive, functional, and aesthetically pleasing space. Here's what you can expect from our paid design services:

**Concept Development:** Building upon the insights gathered during the initial consultation, our designers will create a comprehensive design concept for your space. This includes, developing a cohesive style, color scheme, layout, and overall design direction that aligns with your preferences and requirements.

**Space Planning:** Our design team will schedule a home/site visit to assess your space in person. This allows us to gain a deeper understanding of the existing conditions, architectural features, and any challenges or opportunities that may influence the design. It also enables us to take detailed measurements, ensuring accuracy in the design planning process. We will carefully analyze your space and create detailed floor plans that optimize functionality and flow. This step ensures that each area of your space is utilized efficiently and suits your specific needs.

**Material and Finishes Selection:** We will assist you in selecting the appropriate materials, finishes, and fixtures that align with your design concept. This includes choices for flooring, wall treatments, lighting, cabinetry, countertops, and other essential elements of your space. We can provide recommendations, source samples, and help you make informed decisions.

**Custom Design Solutions:** If required, our team can create custom-designed elements such as built-in furniture, cabinetry, or unique architectural features. We will collaborate with skilled craftsmen or manufacturers to bring these bespoke elements to life, ensuring they seamlessly integrate into your space.

**Design Documentation:** We will provide you with detailed design documentation, including drawings, specifications, and material schedules. These documents will serve as a guide for contractors, vendors, and suppliers involved in the execution of the design plan.

**Revisions:** Based on your feedback and evolving preferences, we offer revisions to the initial design draft. We understand that design is a collaborative process, and we will work closely with you to fine-tune the design concept until it meets your expectations. As the design evolves, we will provide updated estimates that reflect the changes. This ensures transparency in budget planning and helps you make informed decisions regarding your investment in the project.



### Deposit

Our paid design services are tailored to your unique project requirements. We are committed to providing you with a seamless design experience, attention to detail, and personalized solutions that bring your vision to life.

As part of our paid design services, we do require a deposit payment upfront to initiate the design process. The deposit amount varies depending on the scale and complexity of your project, starting at \$250.00.

The deposit serves as a commitment to moving forward with the design services and allows us to allocate dedicated resources and time to your project. It helps cover initial design work, consultations, research, and planning.

The deposit you provide upfront as part of our paid design services will be deducted from the final invoice for the project. Once the design project is completed, and the final invoice is generated, the deposit amount will be subtracted from the total amount due.

We believe that this deposit arrangement ensures a mutual commitment to the design process, provides financial security, and allows us to deliver exceptional design services while meeting your project goals.